



## EMBRAER SIGNS POOL PROGRAM CONTRACT WITH PETROECUADOR

*State-owned Ecuadorian company operates an ERJ 145 jet*

**São José dos Campos, January 29, 2009** – Embraer and Petroecuador – Empresa Estatal Petróleos del Ecuador – signed a ten-year service contract for the replacement parts Pool program that will support the ERJ 145 operated by the Ecuadorian company. This special customer service program provides optimized inventory control and reduces the initial investment in replacement parts and infrastructure.

*“It is very gratifying to sign this important service contract in support of Petroecuador’s ERJ 145 aircraft,”* said Geraldo Ferreira, Embraer Vice President, Customer Support – Defense and Government Market. *“We are certain that the Pool program will fully meet the expectations of our customer, in terms of the availability of the replacement parts and components needed for efficiently operating the aircraft.”*



Last September, Embraer delivered an ERJ 145 jet to Petroecuador. In a 50-seat configuration, the aircraft transports the company’s employees between the airports of Quito (Ecuador’s capital city), Lago Agrio, and El Coca (both in the country’s Amazon region).

The ERJ 145 jet is the first member of a diversified aircraft family that, to date, has seen more than one thousand deliveries. In operation since 1996, the ERJ 145 family has surpassed 14 million flight hours. In the Defense and Government segment, Embraer aircraft fly for over 20 nations, worldwide.

### **About Petroecuador**

Petroecuador ([www.petroecuador.com.ec](http://www.petroecuador.com.ec)) is a state-owned company whose purpose is to generate resources for the Ecuadorian population by efficiently exploiting hydrocarbons, always preserving and protecting the environment in accordance with Government policies and laws.

#### PRESS OFFICES

##### **Headquarters (Brazil)**

**Rosana Dias**  
[rosana.dias@embraer.com.br](mailto:rosana.dias@embraer.com.br)  
 Cell: +55 12 9724 4929  
 Tel.: +55 12 3927 1311  
 Fax: +55 12 3927 2411

##### **North America**

**Christine Manna**  
[cmanna@embraer.com](mailto:cmanna@embraer.com)  
 Cell: +1 954 383 9950  
 Tel.: +1 954 359 3879  
 Fax: +1 954 359 4755

##### **Europe, Middle East and Africa**

**Stéphane Guilbaud**  
[sguilbaud@embraer.fr](mailto:sguilbaud@embraer.fr)  
 Cell: +33 6 7522 8519  
 Tel.: +33 1 4938 4455  
 Fax: +33 1 4938 4456

##### **China**

**Tracy Chen**  
[tracy.chen@bjs.embraer.com](mailto:tracy.chen@bjs.embraer.com)  
 Cell: +86 139 1018 2281  
 Tel.: +86 10 6598 9988  
 Fax: +86 10 6598 9986



### About the parts Pool program

The replacement parts Pool program is a reliable tool that manages assets and component repairs, allowing Embraer customers to reduce costs and guarantee the availability of parts that are essential to the aircraft (“no go” and “go if”) at the time and place they are needed. With onsite storage and exchange of parts, Embraer keeps a varied number of components in high demand, guaranteeing that they are always available for replacements, thus minimizing worries about a quick turn-around-time for requests. The Pool program also offers operators repair management, warranty actions, and a significant reduction of storage costs, including replacement parts, excess materials, insurance, and others.

### Embraer Image Gallery

Visit the Embraer Image Gallery at [www.embraer.com](http://www.embraer.com).



### Note to Editors

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; Bovespa: EMBR3) is the world’s largest manufacturer of commercial jets up to 120 seats, and one of Brazil’s leading exporters. Embraer’s headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, the United States, France, Portugal, China and Singapore. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the Commercial Aviation, Executive Aviation, and Defense and Government segments. The Company also provides after sales support and services to customers worldwide. On December 31, 2008, Embraer had a workforce of 23,509 employees and a firm order backlog of US\$ 20.9 billion.

This document may contain projections, statements and estimates regarding circumstances or events yet to take place. Those projections and estimates are based largely on current expectations, forecasts on future events and financial tendencies that affect Embraer’s businesses. Those estimates are subject to risks, uncertainties and suppositions that include, among others: general economic, political and trade conditions in Brazil and in those markets where Embraer does business; expectations on industry trends; the Company’s investment plans; its capacity to develop and deliver products on the dates previously agreed upon, and existing and future governmental regulations. The words “believe”, “may”, “is able”, “will be able”, “intend”, “continue”, “anticipate”, “expect” and other similar terms are supposed to identify potentialities. Embraer does not feel compelled to publish updates nor to revise any estimates due to new information, future events or any other facts. In view of the inherent risks and uncertainties, such estimates, events and circumstances may not take place. The actual results can therefore differ substantially from those previously published as Embraer expectations.

#### PRESS OFFICES

##### Headquarters (Brazil)

**Rosana Dias**  
[rosana.dias@embraer.com.br](mailto:rosana.dias@embraer.com.br)  
 Cell: +55 12 9724 4929  
 Tel.: +55 12 3927 1311  
 Fax: +55 12 3927 2411

##### North America

**Christine Manna**  
[cmanna@embraer.com](mailto:cmanna@embraer.com)  
 Cell: +1 954 383 9950  
 Tel.: +1 954 359 3879  
 Fax: +1 954 359 4755

##### Europe, Middle East and Africa

**Stéphane Guilbaud**  
[sguilbaud@embraer.fr](mailto:sguilbaud@embraer.fr)  
 Cell: +33 6 7522 8519  
 Tel.: +33 1 4938 4455  
 Fax: +33 1 4938 4456

##### China

**Tracy Chen**  
[tracy.chen@bjs.embraer.com](mailto:tracy.chen@bjs.embraer.com)  
 Cell: +86 139 1018 2281  
 Tel.: +86 10 6598 9988  
 Fax: +86 10 6598 9986