



## FIRST EMBRAER 195 JET IS DELIVERED TO LUFTHANSA CITYLINE

*Aircraft is part of an order for 30 E-Jets placed by Lufthansa for its regional partners*



**São José dos Campos, September 24, 2009** – Embraer delivers the first EMBRAER 195 jet, today, to Germany's Lufthansa at the Company's headquarters in São José dos Campos, Brazil. The aircraft will be operated by Lufthansa CityLine, the wholly owned regional partner of the German carrier and one of the five partners in the Lufthansa Regional family. The original deal was announced in June 2007, with the confirmation of 30 firm orders for the EMBRAER 190 jet, including options to take any model of the E-Jets family.

*"It's a great honor to see our E-Jets sporting the colors of such a renowned airline as Lufthansa,"* said Mauro Kern, Embraer Executive Vice President, Airline Market. *"We're proud to have been selected as the backbone for the renewal of the Lufthansa regional fleet, and our satisfaction is even greater, because we have recently achieved the outstanding milestone of 600 E-Jets operating with 49 airlines in 34 countries."*

Lufthansa CityLine's EMBRAER 195 is configured for 116 passengers in a dual-class layout, with a moveable divider. The new aircraft joins the modern and efficient regional fleet Lufthansa has come to depend upon for its European routes and feeder flights to its long-haul network. Based at the carrier's hub in Munich, the E-Jets will develop new routes and expand Lufthansa's regional outreach, offering passengers more comfort and safety, without the undesirable middle seat.

*"We are very happy to receive our first state-of-the-art E-Jet,"* said Klaus Froese, Managing Director of Lufthansa CityLine. *"I believe it will be the ideal aircraft to renew our ageing fleet and to develop new routes, as we continue to enhance our service to our valued customers."*

*"Lufthansa is very proud to take delivery of the first EMBRAER 195 for CityLine,"* said Nico Buchholz, Lufthansa Senior Vice President, Corporate Fleet. *"With a total of 20 E-Jets for CityLine and ten already delivered to Air Dolomiti and Augsburg Airways, Lufthansa will*

### PRESS OFFICES

#### Headquarters (Brazil)

**Carlos Eduardo Camargo**  
[carlos.camargo@embraer.com.br](mailto:carlos.camargo@embraer.com.br)  
 Cell: +55 12 9724 4929  
 Tel.: +55 12 3927 1311  
 Fax: +55 12 3927 2411

#### North America

**Christine Manna**  
[cmanna@embraer.com](mailto:cmanna@embraer.com)  
 Cell: +1 954 383 9950  
 Tel.: +1 954 359 3879  
 Fax: +1 954 359 4755

#### Europe, Middle East and Africa

**Stéphane Guilbaud**  
[squilbaud@embraer.fr](mailto:squilbaud@embraer.fr)  
 Cell: +33 6 7522 8519  
 Tel.: +33 1 4938 4455  
 Fax: +33 1 4938 4456

#### China

**Tracy Chen**  
[tracy.chen@bjs.embraer.com](mailto:tracy.chen@bjs.embraer.com)  
 Cell: +86 139 1018 2281  
 Tel.: +86 10 6598 9988  
 Fax: +86 10 6598 9986



*continue its strive to further upgrade its fleet to offer its customers an unrivalled premium product on its regional network, with exceptional levels of comfort.”*

The EMBRAER 195 is the biggest and newest of the four members of the EMBRAER 170/190 E-Jets family. It entered commercial operations in September 2006. On June 30, 2009, the E-Jets family had logged 882 firm orders and 794 options, a significant milestone for a commercial aviation program in such a short time. With more than 600 aircraft delivered, the family of E-Jets is about to complete 3 million flight hours, having carried over 130 million passengers.

### **About Lufthansa CityLine**

Lufthansa CityLine ([www.LufthansaCityLine.com](http://www.LufthansaCityLine.com)) is a wholly owned company of Deutsche Lufthansa AG and one of the five partners in the Lufthansa Regional concept. In addition to providing nonstop services between regional airports, the group offers smooth connections – via key hubs in Frankfurt and Munich – to Star Alliance, the world’s largest airline network. Lufthansa CityLine has 2,444 employees – 711 flight deck crew, 866 cabin crew, and 867 people on the technical and administrative staff – and carries 7 million passengers per year.

### **Embraer Image Gallery**

Visit the Embraer image gallery at [www.embraer.com](http://www.embraer.com).



KC-390

Legacy 600 Interior

EMBRAER 195

Phenom 100

Super Tucano

### **Note to Editors**

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; Bovespa: EMBR3) is the world’s largest manufacturer of commercial jets up to 120 seats, and one of Brazil’s leading exporters. Embraer’s headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, the United States, France, Portugal, China and Singapore. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the commercial aviation, executive aviation, and defense segments. The Company also provides after sales support and services to customers worldwide. On June 30,

#### PRESS OFFICES

##### **Headquarters (Brazil)**

**Carlos Eduardo Camargo**  
[carlos.camargo@embraer.com.br](mailto:carlos.camargo@embraer.com.br)  
 Cell: +55 12 9724 4929  
 Tel.: +55 12 3927 1311  
 Fax: +55 12 3927 2411

##### **North America**

**Christine Manna**  
[cmanna@embraer.com](mailto:cmanna@embraer.com)  
 Cell: +1 954 383 9950  
 Tel.: +1 954 359 3879  
 Fax: +1 954 359 4755

##### **Europe, Middle East and Africa**

**Stéphane Guilbaud**  
[squilbaud@embraer.fr](mailto:squilbaud@embraer.fr)  
 Cell: +33 6 7522 8519  
 Tel.: +33 1 4938 4455  
 Fax: +33 1 4938 4456

##### **China**

**Tracy Chen**  
[tracy.chen@bjs.embraer.com](mailto:tracy.chen@bjs.embraer.com)  
 Cell: +86 139 1018 2281  
 Tel.: +86 10 6598 9988  
 Fax: +86 10 6598 9986



2009, Embraer had a workforce of 17,237 employees – not counting the employees of its subsidiaries OGMA and HEAI – and its firm order backlog totaled US\$ 19.8 billion.

This document may contain projections, statements and estimates regarding circumstances or events yet to take place. Those projections and estimates are based largely on current expectations, forecasts on future events and financial tendencies that affect Embraer's businesses. Those estimates are subject to risks, uncertainties and suppositions that include, among others: general economic, political and trade conditions in Brazil and in those markets where Embraer does business; expectations on industry trends; the Company's investment plans; its capacity to develop and deliver products on the dates previously agreed upon, and existing and future governmental regulations. The words "believe", "may", "is able", "will be able", "intend", "continue", "anticipate", "expect" and other similar terms are supposed to identify potentialities. Embraer does not feel compelled to publish updates nor to revise any estimates due to new information, future events or any other facts. In view of the inherent risks and uncertainties, such estimates, events and circumstances may not take place. The actual results can therefore differ substantially from those previously published as Embraer expectations.

## PRESS OFFICES

**Headquarters (Brazil)**

**Carlos Eduardo Camargo**  
[carlos.camargo@embraer.com.br](mailto:carlos.camargo@embraer.com.br)  
Cell: +55 12 9724 4929  
Tel.: +55 12 3927 1311  
Fax: +55 12 3927 2411

**North America**

**Christine Manna**  
[cmanna@embraer.com](mailto:cmanna@embraer.com)  
Cell: +1 954 383 9950  
Tel.: +1 954 359 3879  
Fax: +1 954 359 4755

**Europe, Middle East and Africa**

**Stéphane Guilbaud**  
[sguilbaud@embraer.fr](mailto:sguilbaud@embraer.fr)  
Cell: +33 6 7522 8519  
Tel.: +33 1 4938 4455  
Fax: +33 1 4938 4456

**China**

**Tracy Chen**  
[tracy.chen@bjs.embraer.com](mailto:tracy.chen@bjs.embraer.com)  
Cell: +86 139 1018 2281  
Tel.: +86 10 6598 9988  
Fax: +86 10 6598 9986