



## EMBRAER CONFIRMS TWO E-JET OPTIONS FOR NIKI

*Austria's low-cost airline increases its firm orders for the EMBRAER 190*

**São José dos Campos, November 25, 2009** – Embraer and Austria's second largest airline NIKI Luftfahrt GmbH signed a contract for another two EMBRAER 190 jets, confirming the purchase rights in the original contract, announced in July 2008. The initial deliveries of this new order should take place during the first semester of 2011.

*"It's a great honor for Embraer to see NIKI reaffirm its confidence in the EMBRAER 190, by exercising these purchase rights only six months after their first E-Jet delivery,"* said Mauro Kern, Embraer Executive Vice President, Airline Market. *"We are very pleased to see our E-Jets helping NIKI in the innovative and stringent low-cost environment."*

Benefiting from the unparalleled low operating costs of the E-Jets, as well as their low fuel burn and emissions levels, NIKI has become the first European low-cost carrier to combine the 112-seat EMBRAER 190, configured for mid-density routes, with conventional 150 to 210-seat narrowbody aircraft, optimized for high-density routes.

*"The EMBRAER 190 fits extremely well into our growth strategy, and will help us to be profitable in 2009 for the fifth consecutive year,"* said Niki Lauda, founder and President of NIKI Luftfahrt GmbH. *"Thanks to the EMBRAER 190, combined with our narrowbody fleet, we can enjoy the benefits of wider market coverage and develop greater business opportunities, while offering the same level of comfort to our passengers."*



The E-Jets are the most reliable commercial aircraft family up to 120 seats. Featuring advanced engineering design, efficient performance, outstanding operating economics, low emissions levels, and a spacious cabin, the four aircraft – the EMBRAER 170, EMBRAER 175, EMBRAER 190, and EMBRAER 195 – have achieved an exceptionally low rate of flight cancellations arising from technical problems: less than two in every 1,000. This is also the result of the Company's solid after-sale services, which support a diversified customer base of 55 companies in 38 countries, worldwide, operating more than 600 aircraft that have flown over 3 million hours.

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KC-390

Legacy 600 Interior

EMBAER 195

Phenom 100

Super Tucano

## Note to Editors

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; BM&FBovespa: EMBR3) is the world's largest manufacturer of commercial jets up to 120 seats, and one of Brazil's leading exporters. Embraer's headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, China, France, Portugal, Singapore, and the United States. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the commercial aviation, executive aviation, and defense segments. The Company also provides after sales support and services to customers worldwide. On September 30, 2009, Embraer had a workforce of 16,986 employees – not counting the employees of its partly owned subsidiaries – and its firm order backlog totaled US\$ 18.6 billion.

*This document may contain projections, statements and estimates regarding circumstances or events yet to take place. Those projections and estimates are based largely on current expectations, forecasts on future events and financial tendencies that affect Embraer's businesses. Those estimates are subject to risks, uncertainties and suppositions that include, among others: general economic, political and trade conditions in Brazil and in those markets where Embraer does business; expectations on industry trends; the Company's investment plans; its capacity to develop and deliver products on the dates previously agreed upon, and existing and future governmental regulations. The words "believe", "may", "is able", "will be able", "intend", "continue", "anticipate", "expect" and other similar terms are supposed to identify potentialities. Embraer does not feel compelled to publish updates nor to revise any estimates due to new information, future events or any other facts. In view of the inherent risks and uncertainties, such estimates, events and circumstances may not take place. The actual results can therefore differ substantially from those previously published as Embraer expectations.*

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