



## EMBRAER SELLS TWO LEGACY 500 JETS TO ASAIG AVIATION

*Kuwaiti operator expands its Embraer executive jet fleet to ten aircraft*



**São José dos Campos, November 16, 2008** – Embraer has signed an order for two Legacy 500 jets with ASAIG Aviation, a Kuwait-based charter operator and subsidiary company of the Al-Shalfan International Group. The total value of the contract, at list price, comes to US\$ 36.8 million, based on January 2008 economic conditions, and the first delivery is scheduled for the fourth quarter of 2013. This order is already included in Embraer's third-quarter backlog.

*"We are very pleased with ASAIG Aviation's expansion of their Phenom jets order, by including two Legacy 500s,"* said Luís Carlos Affonso, Embraer Executive Vice President, Executive Jets. *"Passengers will appreciate the luxurious cabin and enjoy the premium comfort of this newly designed aircraft."*

ASAIG plans to use one Legacy 500 for on-demand charter operations, while the second will be dedicated to the private travel needs of the Al-Shalfan International Group owners. With this deal, ASAIG Aviation and its wholly owned subsidiaries will have an exclusive Embraer executive jet fleet of ten aircraft, comprised of six Phenom 100s, two Phenom 300s, and two Legacy 500s. The company will begin receiving the Phenom jets in December 2009.

*"The flexibility of the Legacy 500 played a key role in our selection process, when it came to choosing a midsize cabin aircraft. The new Legacy 500 will usher in a higher level of service to our customers flying to Europe and Asia,"* said Mr. Abdulla Al-Shalfan, Executive Director of the Al-Shalfan International Group and CEO of ASAIG Aviation. *"We are also delighted to be extending our cooperation with Embraer, which has proved its dependability in commercial operations, and is particularly well-suited to operate in our region's extreme conditions. We find Embraer's next-generation aircraft to be ideal for most of our missions, given their performance, low cost of operation, and global support network, benefiting our customers. This order is part of our ongoing strategy to expand our aviation business farther within the Middle East, and we are looking forward to developing this with Embraer, our chosen manufacturer."*

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### **About ASAIG Aviation**

ASAIG Aviation was incorporated by the Al-Shalfan International Group, in August 2007, with the vision of providing on-demand charter operations within the Gulf Cooperation Council (GCC). ASAIG Aviation is planning two operational bases in Kuwait Airport, as well as Dubai's new Al-Maktoum International Airport, at the Jebel Ali Dubai World Central development. It has a confirmed an order for ten Embraer executive jets and will receive its first jet in December 2009.

### **About the Al-Shalfan International Group**

The Al-Shalfan International Group is a privately owned holding company based in Kuwait, managing global assets in real estate, direct investments, telecom, aviation and industrial projects.

### **About the Legacy 500 jet**

The key clean-sheet design drivers of the Legacy 500 executive jet are premium comfort, outstanding performance, and low operating costs. While establishing a new paradigm for the midsize segment, the interior of the jet, designed in partnership with BMW Group DesignworksUSA, will provide unsurpassed comfort and style: a 6-foot (1.82-meter) stand-up cabin with a flat floor and an externally serviced full-breadth aft lavatory. This revolutionary new jet will have best-in-class cabin space, sound proofing, and baggage compartment volume.

Rockwell Collins' state-of-the-art Pro Line Fusion™ avionics suite will equip the jet, which will deliver an unmatched level of capabilities in the midsize category, providing extensive situational awareness with a highly intuitive user interface. The flight deck has four 15.1-inch high-resolution displays in a "T" configuration with advanced graphics. Flight deck standard features include such systems as Synthetic Vision, Integrated Flight Information, Advanced Flight Management, and full-flight regimen auto-throttles. Optional Enhanced Vision (EVS) and Head-up Guidance Systems (HGS) will be offered.

Honeywell's latest-generation HTF7500E engines will power the Legacy 500, with 7,000 pounds of thrust. This environment-friendly propulsion system, based on the proven HTF7000 platform, incorporates the most recent technologies to achieve high performance requirements, with improved fuel efficiency, ease of maintainability, low operating costs, and reduced noise and emissions.

The jet will be equipped with a full fly-by-wire actuation system for ailerons, elevators, rudder and spoilers, which is unique to its class. The redundant high-speed computers and side-stick control will enable a smoother flight for passengers and offer pilots the advantage of effortless response, greater control, increased cockpit comfort, reduced workload, and flight envelope protection.

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The Legacy 500 is being designed for a range of 3,000 nautical miles (5,560 km) with four passengers, or 2,800 nautical miles (5,190 km) with eight passengers, including NBAA IFR reserves. These characteristics will allow customers to fly nonstop coast-to-coast from Miami to Seattle, New York to Los Angeles, or Los Angeles to Honolulu, in the United States, as well as from Gander (Canada) to Paris (France), Paris to Riyadh, Moscow (Russia) to New Delhi (India), and Rio de Janeiro (Brazil) to Chicago (USA), with a stop in Caracas (Venezuela).

The aircraft will have maximum cruising speed of Mach 0.82, the highest in its class, and will also provide a reduced time to climb to high altitudes, as well as excellent field performance. Priced at US\$ 18.4 million, based on 2008 economic conditions, the Legacy 500 is expected to enter service in the second half of 2012.

### Embraer Image Gallery

Visit the Embraer Image Gallery at [www.embraer.com](http://www.embraer.com).



### Note to Editors

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; Bovespa: EMBR3) is the world's largest manufacturer of commercial jets up to 120 seats, and one of Brazil's leading exporters. Embraer's headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, the United States, France, Portugal, China and Singapore. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the Commercial Aviation, Executive Aviation, and Defense and Government segments. The Company also provides after sales support and services to customers worldwide. On September 30, 2008, Embraer had a workforce of 23,745 employees and a firm order backlog of US\$ 21.6 billion.

This document may contain projections, statements and estimates regarding circumstances or events yet to take place. Those projections and estimates are based largely on current expectations, forecasts on future events and financial tendencies that affect Embraer's businesses. Those estimates are subject to risks, uncertainties and suppositions that include, among others: general economic, political and trade conditions in Brazil and in those markets where Embraer does business; expectations on industry trends; the Company's investment plans; its capacity to develop and deliver products on the dates previously agreed upon, and existing and future governmental regulations. The words "believe", "may", "is able", "will be able", "intend", "continue", "anticipate", "expect" and other similar terms are supposed to identify potentialities. Embraer does not feel compelled to publish updates nor to revise any estimates due to new information, future events or any other facts. In view of the inherent risks and uncertainties, such estimates, events and circumstances may not take place. The actual results can therefore differ substantially from those previously published as Embraer expectations.

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