



EMBRAER SELLS 11 E-JETS TO BRITISH AIRWAYS

Fleet modernization centers on EMBRAER 170 and EMBRAER 190SRs for BA CityFlyer



*EMBRAER 190SR jet in
British Airways colors*

São José dos Campos, December 22, 2008 – Embraer and British Airways signed a contract for 11 E-Jets, comprised of six EMBRAER 170 and five EMBRAER 190SR jets, to be operated by BA CityFlyer. BA CityFlyer is British Airways' wholly owned regional subsidiary that operates international and domestic routes from London City Airport, England. The deal, which heralds a significant modernization of its regional fleet, also includes options for another three EMBRAER 190SR jets. The contract value of the E-Jets firm orders is US\$ 376.5 million, at list price, based on January 2008 economic conditions, and could reach US\$ 489 million, if all options are confirmed.

The first BA CityFlyer EMBRAER 170, configured with 76 seats, is scheduled for delivery in the second semester of 2009. The larger EMBRAER 190SR will seat up to 98 passengers.

“We are absolutely delighted to win this order from such an internationally renowned, world-class airline. This marks a great achievement for Embraer and the E-Jets family,” said Mauro Kern, Embraer Executive Vice President, Airline Market. *“It is a privilege to have our E-Jets chosen as the backbone for modernizing BA CityFlyer’s fleet in its operations out of London City Airport, where the very short runway and the noise restrictions are highly demanding.”*

The EMBRAER 170 obtained steep approach certification to operate at London City Airport in June 2007. This approach uses a software solution developed within the existing fly-by-wire system, which means improved flight quality and control and reduced pilot workload, with less weight and maintenance cost. The EMBRAER 190SR is currently undergoing a series of engineering evaluation tests with a view to receiving its steep approach certification by the end of 2009.

“We are very excited about this new fleet of fuel-efficient aircraft, which will not only meet our environmental objectives but, also, deliver a product with more space and comfort for our customers,” said Peter Simpson, Managing Director of BA CityFlyer. *“This significant investment in new aircraft further demonstrates British Airways’ commitment to services into and out of London City for our customers. Having the combination of the EMBRAER 170s and*

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EMBRAER 190s in the same fleet will give us greater flexibility, enabling us to match capacity with demand on routes within our existing and future network. The Embraer E-Jets family was selected after a detailed analysis to find a suitable replacement for our aging regional fleet and one that offered us a greater range for existing and planned new destinations.”

In order to support its new Embraer fleet during the next ten years, British Airways also signed the Embraer Pool Flight Hour Program, which provides optimized inventory control at reduced initial investments for parts and infrastructure.

On September 30, 2008, Embraer had logged 865 firm orders and 813 options for the E-Jets family. With 500 aircraft delivered to date, the family has a broad base of 52 operators in 35 countries, on five continents. The planes that have already been delivered have accumulated more than 2.2 million flight hours with outstanding schedule reliability, and have transported more than 100 million passengers.

About the EMBRAER 170/190 Family of E-Jets

The EMBRAER 170/190 family of E-Jets consists of four commercial jets with 70 to 122 seats, featuring advanced engineering design, efficient performance, outstanding operating economics, low emissions levels and a spacious cabin.

The E-Jets can fly at a maximum cruising speed of Mach 0.82, at 41,000 feet (12,497 meters), with ranges of up to 2,400 nautical miles (4,448 km). The high degree of commonality among the four aircraft results in exceptional reductions for carriers, in terms of crew training and costs for spare parts and maintenance. Another key feature of the E-Jets is the fly-by-wire technology used in the flight control systems, similar to that deployed on larger commercial jets and advanced military aircraft.

The EMBRAER 170/190 family provides superior comfort with its double-bubble fuselage design, which includes two main passenger entrances and two service doors that minimize aircraft turn-around time. The E-Jets offer much more space for passengers, in a single or dual-class layout, than other aircraft with similar seating capacities.

Embraer Image Gallery

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Note to Editors

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; Bovespa: EMBR3) is the world's largest manufacturer of commercial jets up to 120 seats, and one of Brazil's leading exporters. Embraer's headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, the United States, France, Portugal, China and Singapore. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the Commercial Aviation, Executive Aviation, and Defense and Government segments. The Company also provides after sales support and services to customers worldwide. On September 30, 2008, Embraer had a workforce of 23,745 employees and a firm order backlog of US\$ 21.6 billion.

This document may contain projections, statements and estimates regarding circumstances or events yet to take place. Those projections and estimates are based largely on current expectations, forecasts on future events and financial tendencies that affect Embraer's businesses. Those estimates are subject to risks, uncertainties and suppositions that include, among others: general economic, political and trade conditions in Brazil and in those markets where Embraer does business; expectations on industry trends; the Company's investment plans; its capacity to develop and deliver products on the dates previously agreed upon, and existing and future governmental regulations. The words "believe", "may", "is able", "will be able", "intend", "continue", "anticipate", "expect" and other similar terms are supposed to identify potentialities. Embraer does not feel compelled to publish updates nor to revise any estimates due to new information, future events or any other facts. In view of the inherent risks and uncertainties, such estimates, events and circumstances may not take place. The actual results can therefore differ substantially from those previously published as Embraer expectations.

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